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Transform Your Business from a Cash-Eating ... In the old system, business owners are taking expenses directly from revenue, with little to no control or awareness of how much this would leave for profit.

Profit should be the first thing you think of, the first thing you take out of sales, and the first thing you

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focus on in every avenue of your business. It seems simple enough, right? Profit First: Transform Your Business from a Cash-Eating ... Shawn Van Dyke has taken the core concepts of the Profit First methodology, created by Mike Michalowicz, and customized them to address the specific needs of the construction industry. Profit First for Contractors addresses the major struggles contractors face and provides clear and actionable guidance on how to overcome them. Profit First for Contractors Just as the most effective weight loss strategy is to limit portions by using smaller plates, Michalowicz shows that by taking profit first and apportioning only what remains for expenses, entrepreneurs will transform their

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